

Industrial Technique 2018

Committed to sustainable productivity



Facts in brief

Founded in 1873 in
Stockholm, Sweden.
Presence in 180 countries.



Employees



Annual revenues

Industrial Technique

> 6 000

BSEK 16.4 (BEUR 1.7)

The Atlas Copco Group

> 45 000

BSEK 116 (BEUR 12.1)

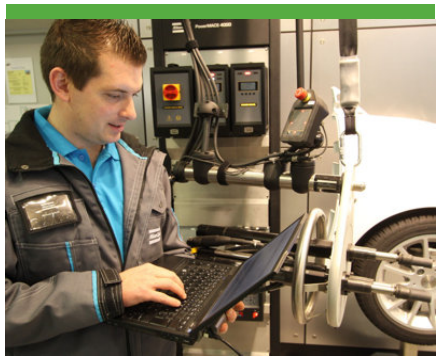


Figures from the annual report 2017.

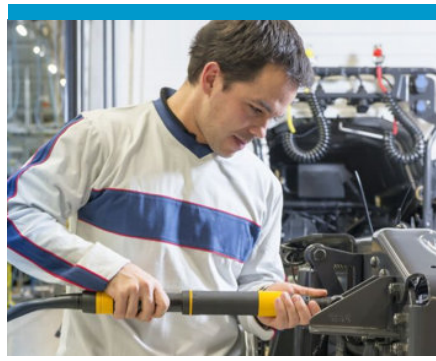
Industrial Technique divisions

Atlas Copco Industrial Technique

Industrial Technique Service



Motor Vehicle Industry Tools and Assembly Systems



Industrial Assembly Solutions



General Industry Tools and Assembly Systems



Major customer segments

	Automotive		Appliance		Electronics		Mining			Recreational products
Power generation		Aerospace			Off-road		Motorcycles	Rail		
	Oil and Gas	Foundries and metal production		Large transport equipment			Medical		Non metal fabrication	
	Ship building		Power equipment		Automotive Tiers	Industrial Machinery & Equipment		Vehicle service		

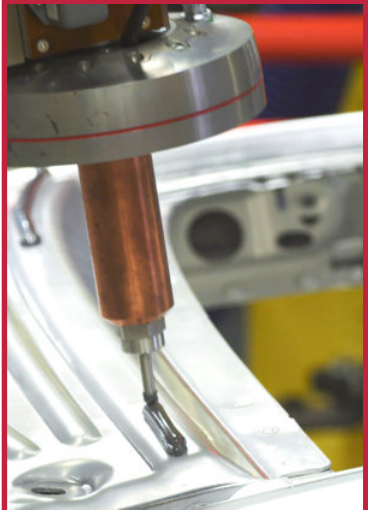
Helping our customers with critical processes

Self-pierce riveting



Automotive

Adhesive dispensing



Automotive

Flow drill fastening



Automotive

Tightening



Multiple industries

Drilling



Aerospace

Material removal



Metal fabrication

Business concept – automotive

Body in white



Final assembly



Error Proofing



Quality assurance



Service

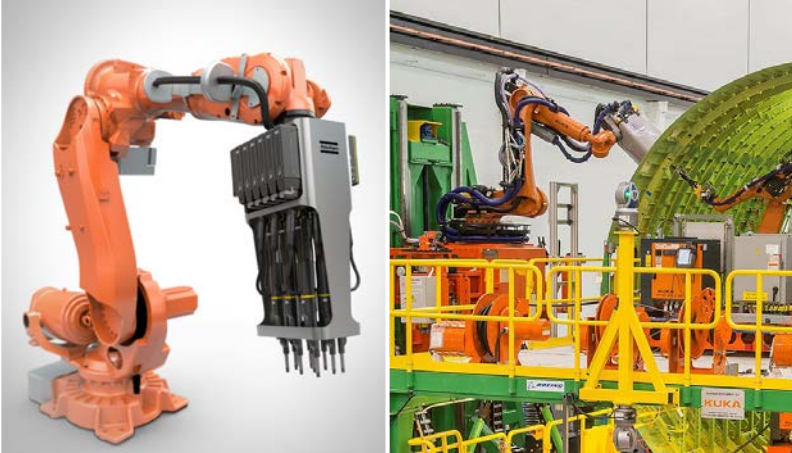


Simultaneous Engineering



Solutions for “The Smart Factory”

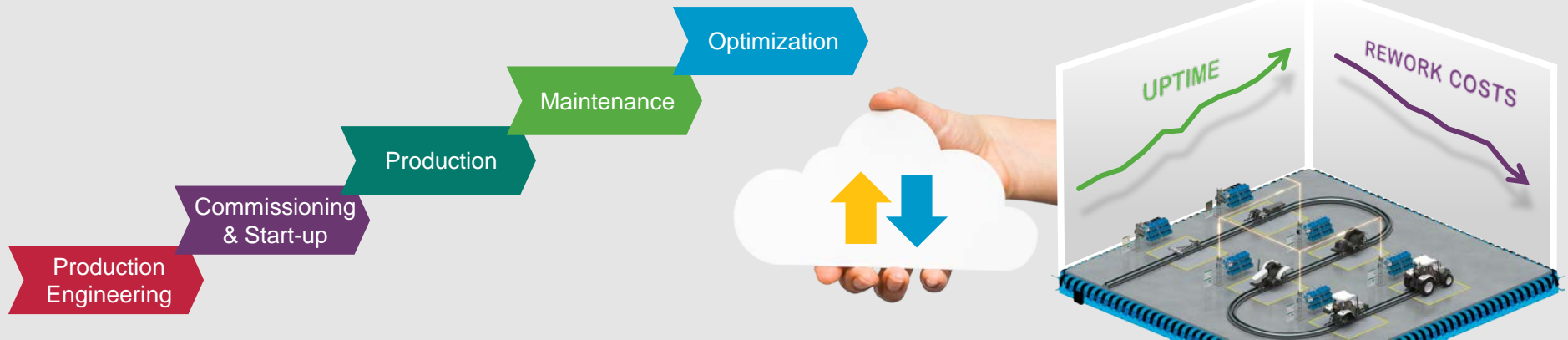
Flexible automation



In-line process control



Data driven service



A strategic approach to acquisitions

SCA

2011



Adhesive systems and metering technology

SETI-TEC

2011



Drilling equipment

SYNATEC

2013



Quality control solutions

SALTUS

2013



Mechanical and electrical wrenches

RAPID-TORC

2013



Hydraulic torque wrenches and pumps

TENTEC

2013



High torque bolting solutions

HENROB

2014



Self-pierce riveting

TITAN

2014



Hydraulic torque wrenches and pumps

PIVOTWARE

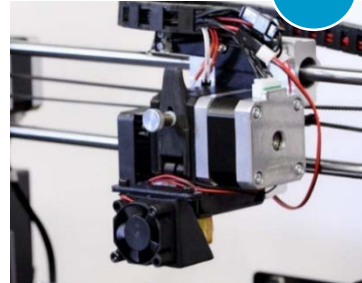
2015



Process control solutions

BONDTECH

2016



Adhesive dispensing equipment

PHILLIP-TECH

2016



Self-pierce riveting

KLINGEL GmbH

2018



Flow drill fastening

A modular service offering



Start-up



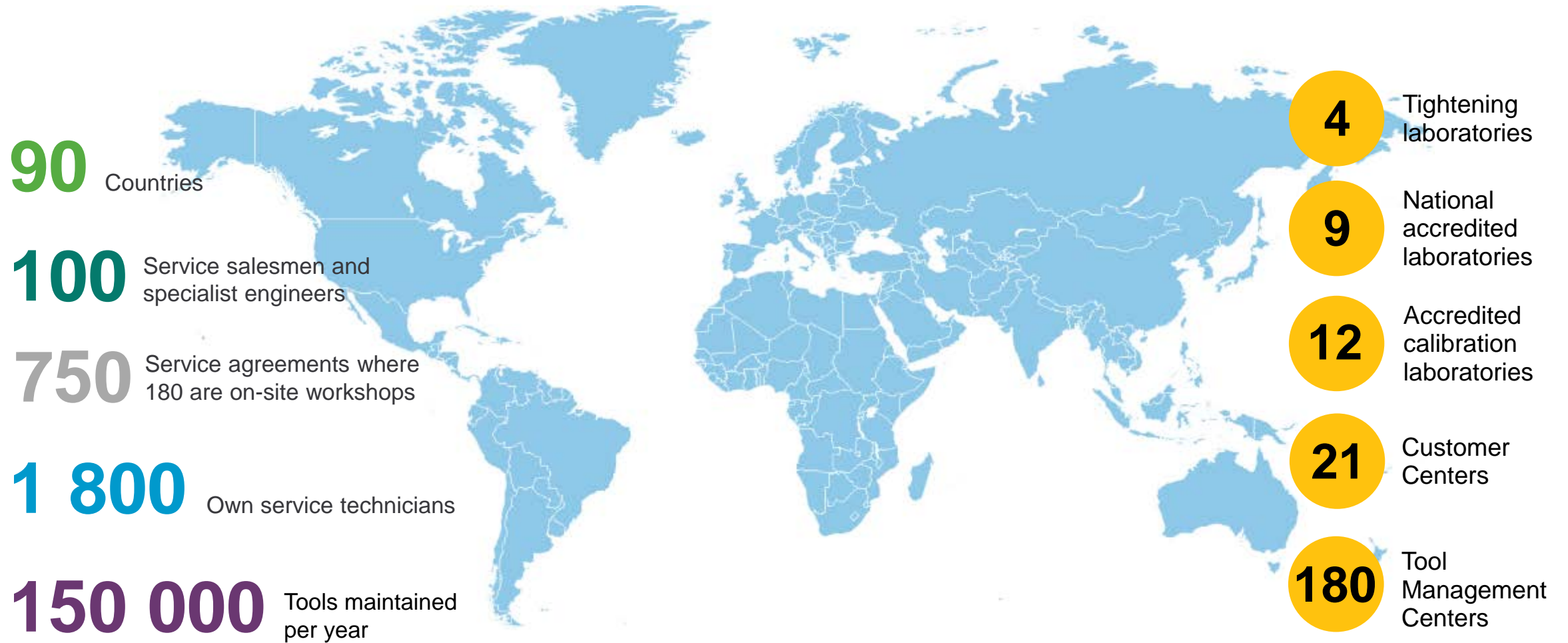
Maintenance



Optimization



Industrial Technique – service worldwide



Industrial Technique production facilities



1 North America

9 Europe

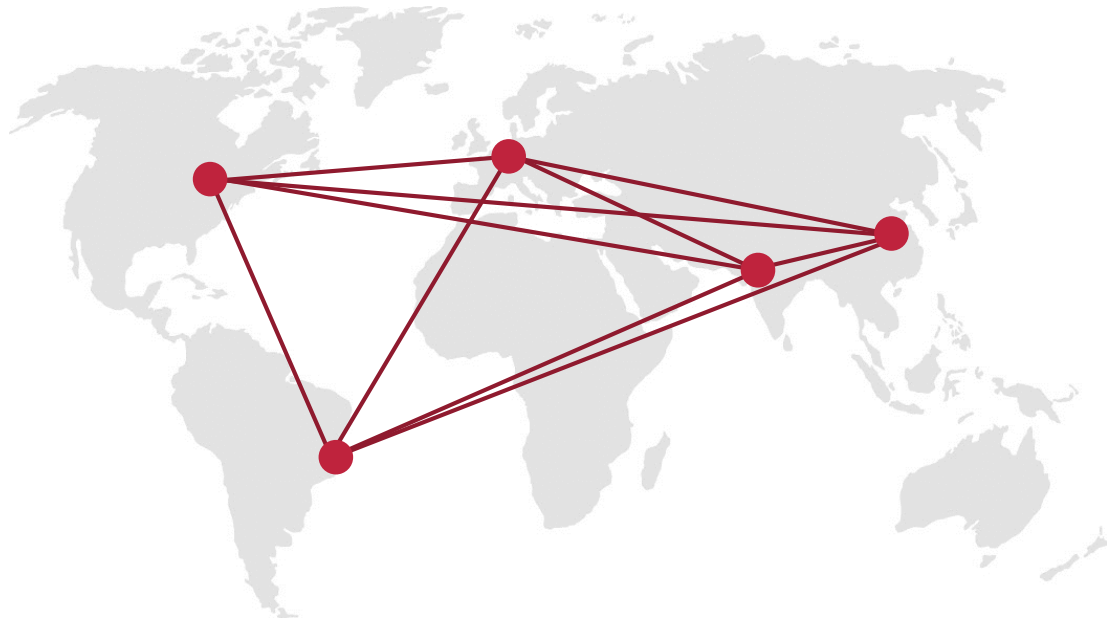
1 Asia



Applications centers

5

Application Centers strategically located around the world deliver high-quality, consistent solutions to our customers, both locally and globally.



Our global network of experts in application engineering, product development and project management offers the best value in designing both custom and standard solutions.

Daily direct deliveries – worldwide!

World distribution warehouse strategically situated in Belgium

- Serving 170 markets
- Fast deliveries, short lead times
- Web-based order tracking system
- Orders received before 4 pm are packed and shipped the same day



Ergonomics and safety



- At Atlas Copco ergonomics is a natural aspect of product design
- We design products that are light, compact and operator friendly
- Products designed to minimize operator fatigue and work-related health problems
- Reducing tool noise and vibration to a minimum
- We have extensive application know-how...
- ...and publish literature, videos and training material about ergonomics and operator safety






Did you know that
every third car
is assembled with
Industrial Technique's
products and solutions?





Did you know that
a modern vehicle could
be assembled with:

-  **2 500** self-pierce rivets
-  **160** meter of adhesive
-  **500** safety critical bolts
-  **200** flow drill fasteners





Did you know
there are more than
several million
fasteners

needed to build a modern
passenger jet?





Did you know that
a modern smart phone has
up to 70 screws
per phone
to keep everything in place?

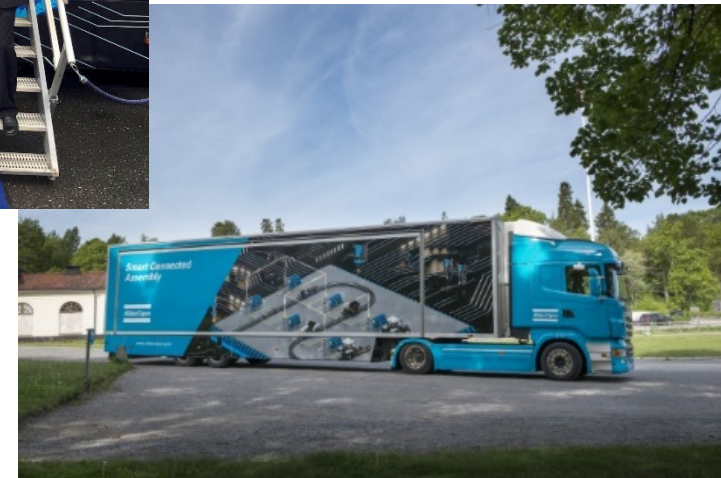


Industrial Technique Customer Centre Eastern Europe

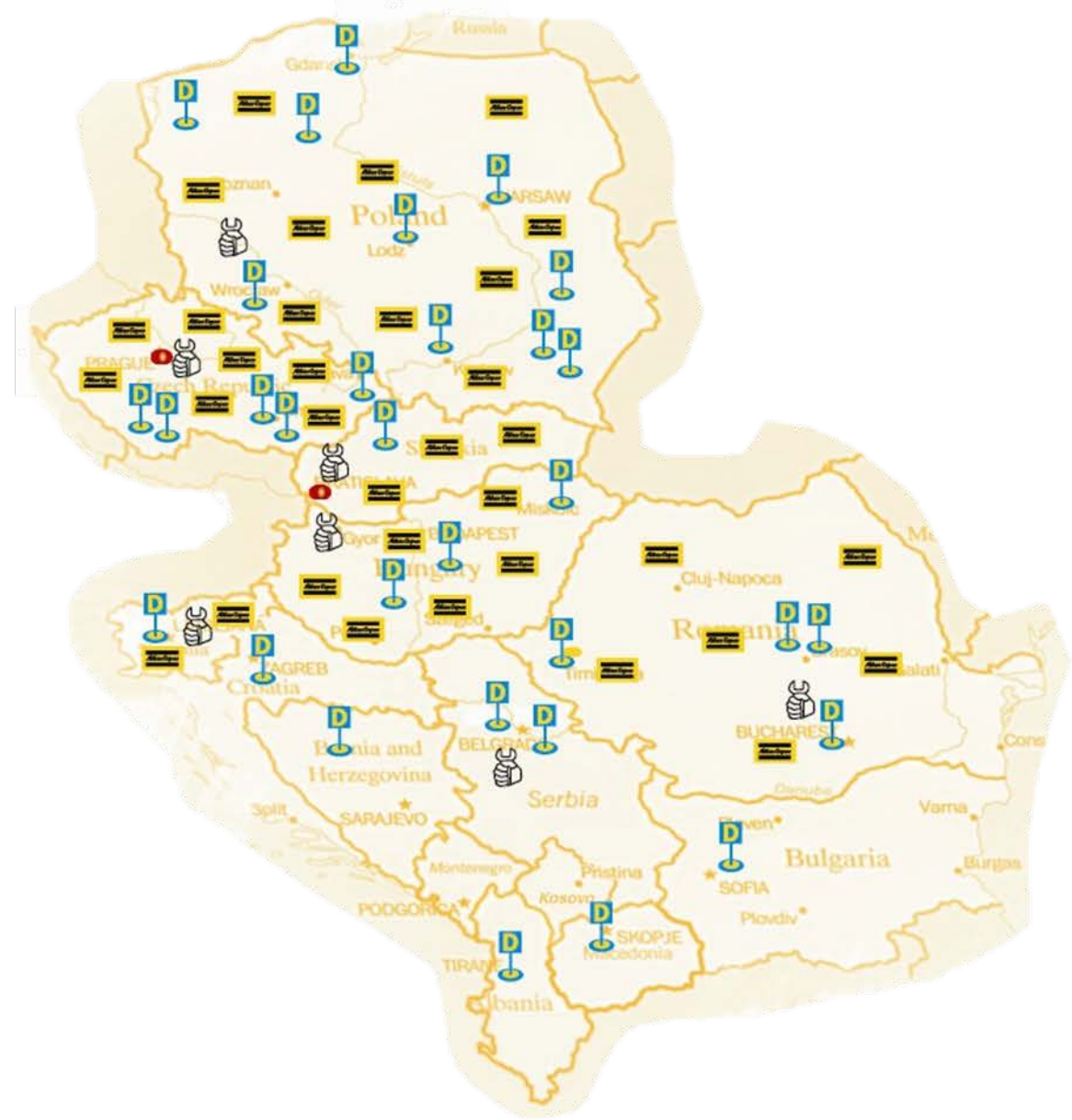
Atlas Copco

History

- 1991 Tools representative office in Prague, CZ+SK responsibility
- 1992 Tools company established in Prague, CZ+SK responsibility
- 1998 Tools Eastern Europe in Prague
- 2002 Moving to new premises in Warsaw
- 2003 Moving to new premises in Prague
- 2003 Establishment in Slovak Republic
- 2004 Start-up direct Hungarian operations
- 2005 Start-up direct SLO, RO operations
- 2006 Establishment in Romania
- 2007 ISO 9001:2000 certification
Accredited Calibration Laboratory (CZ)
- 2009 ISO 14001:2004 certification
- 2011 Accredited Calibration Laboratory extension (PL)
- 2012 Lean Assembly Excellence Centre in Bratislava
- 2017 Smart Connected Assembly Roadshow in Eastern Europe



Our region – Eastern Europe



Key customers

The image displays a map of Eastern Europe and the Balkans, with countries color-coded and labeled: Poland (blue), Czech Republic (orange), Slovakia (light green), Hungary (purple), Romania (green), Slovenia (yellow), Croatia (orange), Bosnia & Herzegovina (dark red), Montenegro (dark blue), Serbia (yellow), Kosovo (pink), Macedonia (yellow), Bulgaria (purple), and Albania (pink).

Surrounding the map are logos for Atlas Copco Group and its key customers:

- Atlas Copco Group:** MOBIS, Johnson Controls, BorgWarner, Siemens, JABIL, Festo, IMI Hydronic Engineering, faurecia, PREMIUM AEROTEC, DeLonghi, HANON SYSTEMS, Atlas Copco.
- Automotive Brands:** ŠKODA, Volkswagen, GM, KIA, Hyundai, Ford, Audi, Renault, Mercedes-Benz, Fiat, Dacia, Iveco, flex.
- Other Suppliers:** LEAR CORPORATION, VARD (a Fincantieri company), CElestica, ZF, Visteon, sitech, ABB, POLARIS, Miele, BOS, Valeo, LIEBHERR.

Centre of Excellence Bratislava



***Committed to
sustainable productivity.***



Atlas Copco

